

AMENDMENTS TO THE SPECIFICATION

Amend the paragraph found from page 7, lines 2-19 as follows:

The present invention will be described with reference to the selective sale of airline tickets in order to provide a simple example throughout the description. It is to be understood that the invention, which is ideally implemented in a system, as shown at reference numeral 100 of Fig. 1A and 1B, which includes a front-end process component 1004 having an user interface identification component 1014 for identifying time-sensitive inventory to be offered for selective sale, a sell off component 1008 representatively including inventory control component 1018, offer preparation component 1028, sell off management component 1038, auction tracking component 1048, and advertising component 1058 for offering inventory for selective sale and for handling communications with prospective buyers, and a back-end process integration component 1006 representatively illustrated with an update component 1016 and databases 1026a-c for automatically integrating the results of the selective sale into the yield and revenue management systems at the supplier site, can be applied for a plurality of

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other goods and services, as well, including but not limited to non-airline carrier services, freight transportation services, hotel and motel reservation services, and the like. The Sell Off and Auction (hereinafter also referred to as "SOA") invention uniquely provides integration of the supplier's corporate management functions from inventory creation through inventory depletion.

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Amend the paragraph found from page 7, line 20 through page 8, line 14 as follows:

With specific reference to Figure 1A a first embodiment of the invention will now be detailed. It should be understood that Fig. 1A is a logical diagram and that the functionality of some of the components (for example, reference numerals 102-108) could alternatively be provided in a single server. For purposes of the present description, however, each basic function will be illustrated with a separate component. At the supplier site 100, the ~~The~~ supplier has an existing Revenue and Yield Management System, 102, which is the repository of inventory statistics, marketing information, sales data, financial records, forecasting input, etc. The typical Revenue and Yield Management System (hereinafter also referred to as "RYMS") will have a plurality of databases and a plurality of software programs for operating on data stored in different databases for use by a variety of the supplier's corporate departments. Management of information which is stored in the Revenue and Management System is undertaken by supplier's employees working at one or a plurality of individual workstations (not shown) and uploaded to the RYMS on an "as needed" or on a regular basis.

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